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More Service. More Value.

### **Positioned for Partnerships**

In 2013, after 30+ years of experience in the paper industry, I fulfilled a lifelong dream of owning my own business, and purchased Morcon. We have built a very knowledgeable and experienced team that has embarked on a wonderful journey — one that will lead our business with great energy and focus. You can be confident that "The Customer Experience" is at the forefront of all we do.

Through the years, Morcon has become one of the most trusted names in the Away From Home Tissue Industry. We take pride in providing our customers with high quality napkin, towel, tissue, and specialty paper products. Morcon is flexible, adaptable and nimble. While working collaboratively with our customers we are able to develop unique and tailored product and service solutions with the best overall value.

Our team of more than 140 employees provide fast, reliable service to our very selective distribution partners on a national scale. With an extensive product line and paper tissue converting locations in Upstate NY, South Carolina, and Tulsa, OK, we are able to provide best-in-class service for our clients nationwide.

At Morcon, we realize that you have many choices of where to buy your paper products. However, we strongly believe if given the opportunity to be your supplier, you will never look back!

Respectfully,

Joe Raccuia - President/CEO





# Your Away-From-Home Alternative to the Majors

At Morcon Tissue, we take pride in offering our customers high quality napkin, towel, tissue, and specialty paper products. For more than three decades, Morcon has been the trusted choice for those in a variety of Away-From-Home industries, including food service, healthcare, industrial market segments, and others.

Our team of more than 140 employees provide fast, reliable service to customers on a national scale. With an extensive product line and paper tissue converting locations in New York, South Carolina, and Oklahoma, we are able to provide best-in-class service for our clients!

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# Markets we Serve

From upscale restaurants and commercial office buildings, to assisted living facilities, universities, and porta-potties – Morcon's product offering has you covered. Through our extensive network of distributors across the United States, Morcon Tissue provides quality commercial paper products to a wide variety of industries at competitive prices. If you are looking for more than just a paper supplier, we encourage you to learn more about how a partnership with Morcon can help add value in the below AFH segments:



### Food Service 💥

Morcon Tissues' restaurant paper products have long been trusted by restaurateurs and food service business owners across the country to control costs without sacrificing product quality. Whether you own a full-service restaurant, catering company, coffee shop, deli, or ice cream stand, Morcon has a broad selection of paper napkin, towel, tissue and dispenser solutions for your business.







## Porta-Potty

When you are expecting high volume traffic to your porta-potties, you know that every roll counts. This is why Morcon Tissue offers large-capacity toilet paper rolls designed specifically for portapotties. These tissues are ideal for outdoor events where portapotties are used including construction sites, outdoor festivals, concerts, backyard barbecues, and more.



## Industrial 📥

Your business can suffer by not having the correct paper products and dispenser systems throughout your facility. Spreading germs by using hot air dryers or unsanitary working conditions due to lack of appropriate industrial paper options can lead to production line issues, product damage or recalls, and ultimately, harm your brand's reputation.

# Commercial

Today's office complexes, hotels, colleges and universities all require tissue, towel, napkin and dispenser systems that match their visitors quality expectations. Managing multiple vendors for your paper needs is a waste of time and money. Morcon Tissue offers commercial toilet paper, napkin, towel, and dispenser options so you can consolidate purchases under one paper supplier.

# Healthcare 🛃

Hygienic, safe, quality products are always of paramount importance in the workplace, but even more so when it comes to healthcare facilities. Good hygiene, however, is not just about washing your hands. Proper drying techniques also play a big role in the spread of bacteria. Studies have shown that hand dryers increase bacteria found on the hands while using paper towels drastically reduces these numbers.

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# Napkins

Morcon Tissue is a leading supplier of commercial napkins for the food service industry. Available in both white and kraft and with options made from 100% recycled material, our napkins are perfect for any food service environment.

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Whether you need dispenser napkins, interfolded napkins, lunch napkins, beverage napkins, senior serve napkins, junior serve napkins, or dinner napkin products, Morcon has a quality item to meet your needs.



## Interfolded Napkins

\* use with our NTIII to reduce waste and consumption by at least 25%



#### 4500VN

Valay<sup>®</sup> Premium Interfolded White 2-Ply, 6.3" x 8.85" Per Pack: 12/500 Per Case: 6,000 Cases Per Pallet: 63



#### 5000VN

Valay<sup>®</sup> Interfolded Kraft 2-Ply, 6.3" x 8.85" Per Pack: 12/500 Per Case: 6,000 Cases Per Pallet: 63



### 4545VN

Valay<sup>®</sup> Interfolded White 1-Ply, 6.3" x 8.85" Per Pack: 12/500 Per Case: 6,000 Cases Per Pallet: 70

VALAY

7 25%

Customizable Dispensers!



VALAY

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#### 5050VN

Valay<sup>®</sup> Interfolded Kraft 1-Ply, 6.3" x 8.85" Per Pack: 12/500 Per Case: 6,000 Cases Per Pallet: 70



Check out our **NTIII** Napkin Dispensers on page 28.

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STRONGER than the competition

This research was conducted and verified in May 2020 by an independent third-party market research firm based in Wisconsin, SGS Testing.

# Introducing the Valay<sup>®</sup> Advantage System







MORE FIBER which is HIGHER VALUE HIGHER STRENGTH LOWER USAGE





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### Dispenser Napkins

# Dinner Napkins



#### D20500

Morsoft<sup>®</sup> Tall Fold White 1-Ply, 6" x 13" Per Pack: 20/500 Per Case: 10,000 Cases Per Pallet: 42



#### D1213

Morsoft<sup>®</sup> Junior Serve White 1-Ply, 12" x 12" Per Pack: 24/250 Per Case: 6,000 Cases Per Pallet: 42



### 1213K

D712

White

Morsoft<sup>®</sup> Low Fold

1-Ply, 6" x 12"

Per Pack: 20/400

Per Case: 8,000

Cases Per Pallet: 78

Morsoft<sup>®</sup> Junior Serve Kraft 1-Ply, 12" x 12" Per Pack: 24/250 Per Case: 6,000 Cases Per Pallet: 42

#### D1217

Morsoft<sup>®</sup> Senior Serve White 1-Ply, 11" x 17" Per Pack: 24/250 Per Case: 6,000 Cases Per Pallet: 30





# D213

Morsoft<sup>®</sup> Mini Serve White 1-Ply, 12" x 12" Per Pack: 24/250 Per Case: 6,000 Cases Per Pallet: 42



### D1217K

Morsoft<sup>®</sup> Senior Serve White 1-Ply, 11" x 17" Per Pack: 24/250 Per Case: 6,000 Cases Per Pallet: 30



## Beverage Napkins



### 3466

Morsoft<sup>®</sup> Premium 1/8 Fold White 2-Ply, 14.2" x 16.5" Per Pack: 20/150 Per Case: 3,000 Cases Per Pallet: 48



#### 1517

Morsoft<sup>®</sup> 1/8 Fold White 1-Ply, 15" x 17" Per Pack: 20/225 Per Case: 4,500 Cases Per Pallet: 36

#### 1517K

Morsoft<sup>®</sup> 1/8 Fold Kraft 1-Ply, 15" x 17" Per Pack: 20/225 Per Case: 4,500 Cases Per Pallet: 36



#### 1717

Morsoft<sup>®</sup> 1/4 Fold White 1-Ply, 17" x 15" Per Pack: 12/250 Per Case: 3,000 Cases Per Pallet: 40

#### B8500

Morsoft<sup>®</sup> Beverage White 1-Ply, 9" x 9" Per Pack: 8/500 Per Case: 4,000 Cases Per Pallet: 130

# Lunch Napkins



#### L12500

Morsoft<sup>®</sup> Lunch White 1-Ply, 11.8" x 11.8" Per Pack: 12/500 Per Case: 6,000 Cases Per Pallet: 44

# Towels

Commercial paper towels are a staple for any business. They encourage cleanliness and help to maintain a sanitary and safe environment for all employees and visitors. Morcon Tissue supplies hospitals, restaurants, industrial, and commercial businesses with quality commercial towels and dispensers at reasonable prices.

Browse our extensive se Premium TAD Towels.



Browse our extensive selection of commercial towels from c-fold and center pull to hardwound and our

# Proprietary Towel Systems \* for use with our VT1008 Proprietary Towel Dispenser



#### **VW888**

Valay<sup>®</sup> Premium White Core Size: .875" Footage: 700 Width: 8" Per Case: 6 Cases Per Pallet: 60



#### VK999

Valay<sup>®</sup> Premium Kraft Core Size: .875" Footage: 700 Width: 8" Per Case: 6 Cases Per Pallet: 60



### Center Pull Towels



### C5009

Morsoft<sup>®</sup> White Core Size: 2.6" Sheet Count: 500 Width: 7.5" Per Case: 6 Cases Per Pallet: 84



#### **C6600**

Morsoft<sup>®</sup> White Core Size: 2.6" Sheet Count: 600 Width: 7.5" Per Case: 6 Cases Per Pallet: 60



10 in Roll Towels \* for use with our VT1010 Towel Dispenser and most 10" universal towel dispensers on the market

#### **VT8010**

Valay<sup>®</sup> Premium TAD Core Size: 2" Footage: 700 Width: 10" Per Case: 6 Cases Per Pallet: 45



VT106

Valay<sup>®</sup> Premium TAD Core Size: 2" Footage: 550 Width: 10" Per Case: 6 Cases Per Pallet: 45

#### M610

Morsoft<sup>®</sup> TAD Core Size: 2" Footage: 500 Width: 10" Per Case: 6 Cases Per Pallet: 45



#### W106

Morsoft<sup>®</sup> White Core Size: 2" Footage: 800 Width: 10" Per Case: 6 Cases Per Pallet: 45

R106

Morsoft<sup>®</sup> Kraft Core Size: 2" Footage: 800 Width: 10" Per Case: 6 Cases Per Pallet: 45



TAD TOWELS

TRY OUR -





Softer than Conventional Towel

# Universal Roll Towels

\* fits most 8" Universal Dispensers



### 12300W

Morsoft<sup>®</sup> White Core Size: 2" Footage: 300 Width: 8" Per Case: 12 Cases Per Pallet: 72



#### 12300R

Morsoft<sup>®</sup> Kraft Core Size: 2" Footage: 300 Width: 8" Per Case: 12 Cases Per Pallet: 72





#### W12350 Morsoft<sup>®</sup> White

Footage: 350 Width: 8" Per Case: 12 Cases Per Pallet: 60



#### R12350

Morsoft<sup>®</sup> Kraft Core Size: 2" Footage: 350 Width: 8" Per Case: 12 Cases Per Pallet: 60







Morsoft<sup>®</sup> White Core Size: 2" Footage: 600 Width: 8" Per Case: 12 Cases Per Pallet: 42



R12600

Morsoft<sup>®</sup> Kraft Core Size: 2" Footage: 600 Width: 8" Per Case: 12 Cases Per Pallet: 42





Morsoft<sup>®</sup> White Core Size: 2" Footage: 700 Width: 8" Per Case: 6 Cases Per Pallet: 84



6700R

Morsoft<sup>®</sup> Kraft Core Size: 2" Footage: 700 Width: 8" Per Case: 6 Cases Per Pallet: 84

#### W6800

Morsoft<sup>®</sup> White Core Size: 2" Footage: 800 Width: 8" Per Case: 6 Cases Per Pallet: 60



R6800

Morsoft<sup>®</sup> Kraft Core Size: 2" Footage: 800 Width: 8" Per Case: 6 Cases Per Pallet: 60

#### VT9158

Valay<sup>®</sup> Premium TAD Core Size: 2" Footage: 600 Width: 8" Per Case: 6 Cases Per Pallet: 60

## Controlled Roll Towels



**400WY** \* for use with our Y2500 dispenser

Morsoft<sup>®</sup> White Y-Notch Core Size: 2" Footage: 800 Width: 8" Per Case: 6 Cases Per Pallet: 55



\* for use with our **400RY** Y2500 dispenser

Morsoft<sup>®</sup> Kraft Y-Notch Core Size: 2" Footage: 800 Width: 8" Per Case: 6 Cases Per Pallet: 55



\* for use with our 300WI 18000 dispenser

Morsoft<sup>®</sup> White I-Notch Core Size: 2" Footage: 800 Width: 7.5" Per Case: 6 Cases Per Pallet: 55



\* for use with our **300RI** 18000 dispenser

Morsoft<sup>®</sup> Kraft I-Notch Core Size: 2" Footage: 800 Width: 7.5" Per Case: 6 Cases Per Pallet: 55

C-Fold Towels



#### **C122**

Morsoft<sup>®</sup> White Sheet Size: 10" x 11" Per Case: 2,400 sheets Cases Per Pallet: 96



After washing your hands, it has been proven that using single use paper towels is the most hygenic way to dry your hands.



The World Health Organization recommends single-use paper towels over other hand drying methods.



Hand Dryers increase the risk of bacteria and viruses becoming airborne.



The use of paper towels has proven more effective in removing baterial from the surface of the skin.⁴



Single-use paper towels help to contain germs and reduce the spread of bacteria and viruses.<sup>1</sup>

1 Best, E. L. and Redway, K. "Comparison of different hand-drying methods microbe dispersal and contamination." 2015, Journal of Hospital Infection. 2012 Output of Applications of Applications of Prospect Intercoort 2014 Octive Content of Applications of Applications of the Source So



# **Bath Tissue**

When you need commercial toilet and tissue dispensers for your business, think Morcon. Our commercial bath tissue products provide the trifecta of strength, softness, and quality.

As a leading commercial toilet paper supplier, we offer unparalleled customer service. Our 1 and 2-ply commercial tissue paper products featuring a range of core sizes and sheet counts are ideal for restrooms, cafeterias, offices, commercial buildings, sports stadiums, restaurants, and everything in between.



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## Small Core Tissue \* for use with our VT1006 or any small core tissue dispenser

# Specialty Tissue



M1000

Valay<sup>®</sup> Premium 2-Ply Core Size: .875" Sheet Count: 1,000 Sheet Size: 3.9" x 4" Per Case: 36 Cases Per Pallet: 48



#### M250

Morsoft<sup>®</sup> 2-Ply Core Size: .875" Sheet Count: 1,250 Sheet Size: 3.9" x 3.75" Per Case: 24 Cases Per Pallet: 48





Morsoft<sup>®</sup> 1-Ply Core Size: .875" Sheet Count: 2,500 Sheet Size: 3.9" x 3.75" Per Case: 24 Cases Per Pallet: 48

M125



#### M2000

Morsoft<sup>®</sup> 1-Ply Core Size: .875" Sheet Count: 2,000 Sheet Size: 3.9" x 3.75" Per Case: 24 Cases Per Pallet: 48



### Spindle Adapters



BOB100 & ASI200

Adapters Sold Separately

Easily replace standard tissue rolls with our small core high capacity bath tissue using spindle adapters. Bobrick and ASI options are available.

### M600

Morsoft<sup>®</sup> 2-Ply Core Size: 2" Sheet Count: 600 Sheet Size: 3.9" x 3.75" Per Case: 48 Cases Per Pallet: 36



### M750

Morsoft<sup>®</sup> 2-Ply Core Size: 1.75" Sheet Count: 750 Sheet Size: 3.9" x 4" Per Case: 36 Cases Per Pallet: 48

#### M1500

Morsoft<sup>®</sup> 1-Ply Core Size: 1.75" Sheet Count: 1,500 Sheet Size: 3.9" x 4" Per Case: 36 Cases Per Pallet: 48

# Jumbo Tissue



\* for use with our VT1003 dispenser

#### **VT110**

Valay<sup>®</sup> 2-Ply Premium Mini Jumbo Core Size: 2.3" Footage: 750 Diameter: 7.5" Per Case: 12 Cases Per Pallet: 54



#### 129X

Morsoft® 2-Plv Core Size: 3.3" Footage: 500 Diameter: 8.5" Per Case: 12 Cases Per Pallet: 60



M29 Morsoft<sup>®</sup> 2-Plv Core Size: 3.3" Footage: 700 Diameter: 9" Per Case: 12 Cases Per Pallet: 54



### M99

Morsoft<sup>®</sup> 2-Plv Core Size: 3.3" Footage: 1,000 Diameter: 9" Per Case: 12 Cases Per Pallet: 54



# WE'RE ON A ROLL...

# TRIFECTA OF SOFTNESS, STRENGTH & QUALITY.



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# Valay<sup>®</sup> Dispensing Systems

Proper presentation and dispensing are just as important as the towel, tissue or napkin itself. This is why Morcon offers a quality line of Valay<sup>®</sup> Dispenser systems.

Whether you are in need of a roll towel dispenser, napkin dispenser, or restroom tissue dispenser, Morcon has a cost-effective solution to meet your needs. Each dispenser system is easy to use and designed to reduce waste while minimizing cross-contamination.



NT111

Valay<sup>®</sup> Table Top Dispenser Per Case: 6 Cases Per Pallet: 50

For use with: 4500VN, 5000VN, 4545VN, 5050VN



#### VT1010

Valay<sup>®</sup> 10 in. Automatic Dispensers Per Case: 1 Cases Per Pallet: 64

For use with: VT8010, VT106, M610, W106, R106



VT1008

Valay<sup>®</sup> Proprietary MHF Roll Towel Dispenser Per Case: 1 Cases Per Pallet: 64

For use with: VT777, VW888, VK999



VT1003

Valay<sup>®</sup> Mini Jumbo **Bath Tissue Dispenser** Per Case: 6 Cases Per Pallet: 25

For use with: VT110



### VT1006

Valay<sup>®</sup> Small Core Tissue Dispenser Per Case: 1 Cases Per Pallet: 72

For use with: M1000, M250, M125, M2000



# THERE'S VALUE IN VALAY<sup>®</sup> SYSTEMS





# Setting up for Success

Our internal sales team here at Morcon handles everything from sending out samples to developing product sell sheets, writing blogs, deploying email blasts, and more. We provide our partners with customized and co-branded flyers - exactly what they need in order to sell the Morcon brand and product line. By working collaboratively with our customers, we are able to develop unique and tailored product and service solutions with the best overall value.

Follow us on social media and sign up for our newsletter on our website to stay in tune with the newest product and company information!

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# **Strategic Locations**

We are well positioned to support our customers' growth with distribution across the United States with our three strategic production locations. Morcon has a streamlined organization for fast deicison making, the ability to develop tailored product and service solutions, and consistency in quality through strategic sourcing and unparalled industry knowledge. You won't be disappointed in partnering with Morcon.



# Stay up-to-date

#### **MORCONTISSUE.COM**

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More Service. More Value.

Morcon's mission is to become the #1 tissue converting company in the United States.

If you are looking for a paper company you can truly rely on, we invite you to connect with us. At Morcon, we work hard to exceed our customer's expectations on a daily basis and would love the opportunity to put our experience and industry knowledge to work for your business.

#### A Commercial Paper Tissue Converting Company You Can Trust.

www.morcontissue.com | 518.677.8511 | icatalog.morcontissue.com | info@morcontissue.com

